

**AVERAGE SALARY INCREASE PERCENTAGE FOR 2011 BY EXEMPT/NON-EXEMPT STATUS  
All Organizations**

	Number of Employers	Average %	Lower Quartile %	Median %	Upper Quartile %
Exempt average salary increase	157	2.98	2.50	3.00	3.20
Non-exempt average salary increase	206	2.89	2.20	3.00	3.00

Salary increases of 0% are excluded

**AVERAGE SALARY INCREASE PERCENTAGE FOR 2011 BY EXEMPT/NON-EXEMPT STATUS  
By Type of Organization**

			Number of Employers	Average %	Lower Quartile %	Median %	Upper Quartile %
Type of Organization	Law Firm	Exempt average salary increase	109	3.10	2.50	3.00	3.50
		Non-exempt average salary increase	153	2.94	2.13	3.00	3.15
	Law Department	Exempt average salary increase	48	2.73	2.50	3.00	3.00
		Non-exempt average salary increase	53	2.73	2.38	2.87	3.00

Salary increases of 0% are excluded

**BASE COMPENSATION**  
**National**  
**All Positions**

Position	Number of Employers	Base Compensation					
		Number of Positions Reported	Average \$	Lower Quartile \$	Median \$	Upper Quartile \$	Ninth Decile \$
Legal Assistant/Paralegal Manager	62	103	114,834	87,500	113,000	139,596	150,366
Legal Assistant/Paralegal Coordinator	39	77	86,548	69,159	85,365	102,017	116,094
Working Manager/Supervisor	38	101	93,152	74,448	90,713	111,250	127,120
Case Manager	9	31	94,129	84,135	96,000	104,696	108,437
Litigation Support/Technology Manager	45	77	121,211	97,600	125,000	140,587	155,000
Senior Legal Assistant/Paralegal	150	2,181	79,416	67,471	77,796	90,302	103,264
Legal Assistant/Paralegal	221	4,038	60,773	48,520	59,000	71,103	83,102
Litigation Support Assistant/Analyst	44	161	70,138	59,495	70,525	82,505	91,539
Specialist	57	292	95,631	73,398	92,287	109,770	138,877
Litigation Support/Technology Specialist	48	185	83,626	68,744	84,552	95,372	112,593
Legal Assistant or Paralegal Clerk/Project Assistant	86	782	42,091	34,022	39,760	46,762	59,635

**BONUS COMPENSATION**  
**National**  
**All Positions**

Position	Number of Employers	Bonus					
		Number of Positions Reported	Average \$	Lower Quartile \$	Median \$	Upper Quartile \$	Ninth Decile \$
Legal Assistant/Paralegal Manager	47	83	12,410	6,000	11,302	16,882	23,881
Legal Assistant/Paralegal Coordinator	32	58	6,699	2,460	4,918	8,625	16,470
Working Manager/Supervisor	32	86	6,867	3,225	5,954	8,625	13,402
Case Manager	8	26	2,816	1,450	2,500	4,063	6,625
Litigation Support/Technology Manager	33	55	12,867	5,000	10,019	17,638	30,500
Senior Legal Assistant/Paralegal	121	1,464	5,221	2,200	3,795	6,990	10,700
Legal Assistant/Paralegal	172	2,834	3,093	1,225	2,378	4,000	6,000
Litigation Support Assistant/Analyst	35	133	3,429	1,200	2,529	5,200	7,024
Specialist	44	192	5,811	2,000	3,748	7,990	11,435
Litigation Support/Technology Specialist	33	113	4,941	2,000	3,531	7,500	10,500
Legal Assistant or Paralegal Clerk/Project Assistant	61	455	1,854	1,000	1,500	2,670	3,370