

## National Law Journal - NLJ 250 Survey

This survey is anonymous - you don't have to include your name, and we will make every effort not to identify you by any revealing characteristic. Please note that your firm might purchase a survey report that itemizes and analyzes the statistics for the firm's offices; reports include comments made in response to open-ended questions. However, under no circumstances will a firm have access to individual surveys, nor will The American Lawyer include any details, other than the firm's name and city, that connect a respondent's comments to any other responses on the survey.

### Contact Information

**1. Firm name**

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**2. City & State of firm's principal office**

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**3. Name of person completing survey**

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**4. Title**

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**5. Phone number**

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**6. Fax number**

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**7. Email address**

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### Census and Salary Information

Please make sure that all numbers for each section add up so that the total attorneys, etc. are consistent throughout. Please report census information as of September of the previous year.

**8. Census (Please list the number of attorneys in full-time equivalent terms.)**

- Total number of equity partners
- Total number of non-equity partners
- Total number of partners
- Total number of associates
- Total number of other attorneys

**9. Starting salary of first-year associates**

**10. Please list the number of attorneys in each office in full-time equivalent terms. Add a new row for each office by clicking the "Add row" button below.**

- Offices by City State/Country
- Number of equity partners
- Number of nonequity partners
- Total number of partners
- Total number of associates
- Number of other attorneys
- Starting first-by city

**11. Gender Breakdown (Please list the number of attorneys in full-time equivalent terms for each section.)**

**Male   Female**

- Partners
- Associates
- Other Attorneys
- Total Attorneys

**12. Hires and departures of partners and associates**

- Number of full time associates who left the firm between October [last year] and September [previous year]
- Number of new full time associates in the incoming class
- Number of new full time associates who came directly from judicial clerkships
- Number of new associates who were lateral hires between October [last year] and September [this year]
- Number of partners who left the firm between October [last year] and September [this year]
- Number of new partners promoted from within between October [last year] and September [this year]
- Number of new partners who were lateral hires between October [last year] and September [this year]
- Number of part-time attorneys who worked at the firm as of September [this year]
- Number of temporary or contract attorneys who worked at the firm as of and September [this year]

**Billing**

**13. Hourly Billing Rates**

**Firm Wide Partner Rate**

**Firmwide Associate Rate**

- High
- Low



### Law Firm Mergers & Acquisitions

**22. Did your firm merge with or acquire another firm between October [last year] and September [this year]?**

Yes                      No

**23. If yes, what is the name of the newly merged firm?**

**24. Please list the name of the firm(s) you merged with and the number of attorneys acquired.**

**25. Did your firm acquire any practice groups between October [last year] and September [this year]?**

Yes                      No

**26. If yes, please list the practice group(s), the firm(s) you acquired them from, and the number of attorneys acquired.**

### Law Schools

**27. Below, please list law schools from which your firm hired this year and the number of first-year associates hired from each. Add a new row the "Add row" button below. Note that the schools are preceded by the state they are in.**

\_    Number of first-year associates hired from school

**28. Below, please list the law schools previously attended by associates who were promoted to partner [last year], and indicate how many attended each school by clicking on the "Add row" button below. Note that the schools are preceded by the state they are in.**

\_    Number of associates who were promoted to partner last year

**29. Use this space for any additional comments on law schools**

### Current Events & Trends

**30. Has your firm enlarged any practice groups within the last year?**

Yes                      No

**31. If yes, which group(s):**

**32. Has your firm started any new practice groups within the last year?**

Yes                      No

**33. If yes, which group(s):**

**34. Has your firm eliminated any practice groups in the last year?**

Yes

No

**35. If yes, which group(s):**

**36. Has your firm reduced any practice groups within the last year?**

Yes

No

**37. If yes, which group(s):**

**38. Use this space for any additional comments**