

## **Datamonitor Financial Deals**

Vendor, acquirer, target and partner report for **3M Company** and its subsidiaries. Includes Mergers & Acquisitions, Private equity, Venture capital, Joint ventures, Alliances and Investments

### **3M Company – Mergers & Acquisitions (M&A), Partnerships & Alliances and Investments – October 2009**



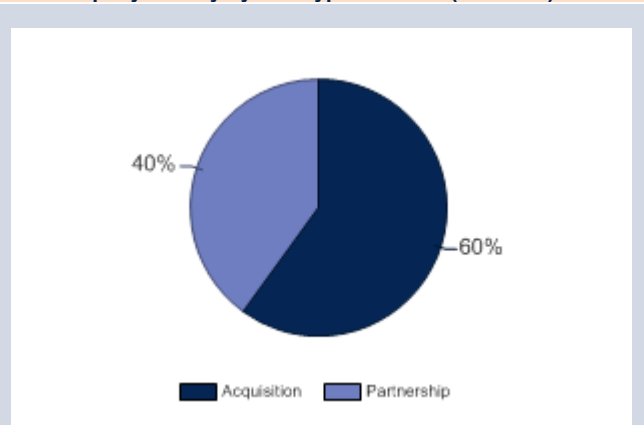
## COMPANY OVERVIEW AND KEY FACTS

### 3M COMPANY

3M Company (3M) is a diversified technology company which operates in the following markets: industrial and transportation; health care; safety, security, and protection services; consumer and office; display and graphics; and electro and communication. The company operates in the following regions: the US; Europe, Middle East, and Africa (EMEA); and Asia Pacific. It is headquartered in Saint Paul, Minnesota, and employs about 79,200 people. The company recorded revenues of \$25,269 million in the financial year ended December 2008 (FY2008), an increase of 3.3% over FY2007. The operating profit of the company was \$5,241 million in FY2008, a decrease of 1.9% compared with FY2007. The net profit was \$3,460 million in FY2008, a decrease of 15.5% compared with FY2007.

Key facts	
Address	3-M Center
State	Minnesota
Country	United States
Telephone	1 651 7331110
Fax	1 651 7339973
Website	www.3m.com
Exchange / Ticker	NYSE / MMM

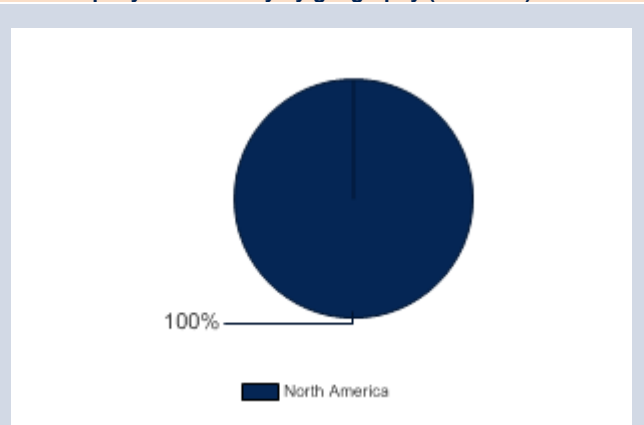
**3M Company activity by deal type - volume (YTD2009)**



Source: Financial Deals **DATAMONITOR**

Deal type	Volume
Acquisition	3
Capital raising	-
Corporate venturing	-
Divestments	-
Partnership	2
Private equity	-

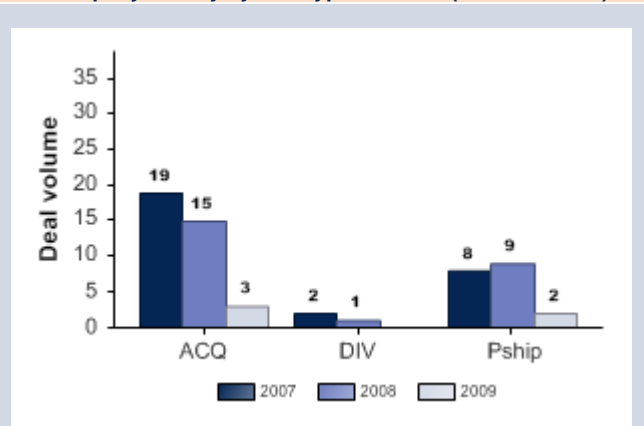
**3M Company M&A activity by geography (YTD2009)**



Source: Financial Deals **DATAMONITOR**

Geography	Volume
North America	3
Europe	-
Asia-Pacific	-
Middle East and Africa	-
South and Central America	-

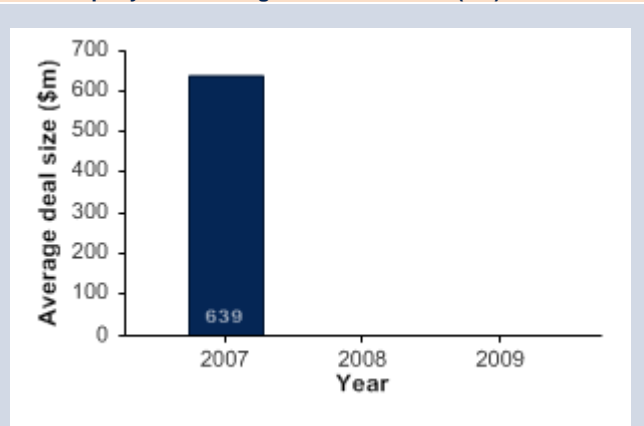
**3M Company activity by deal type - volume (2007-YTD2009)**



Source: Financial Deals **DATAMONITOR**

Deal type	2007	2008	2009
Acquisition (ACQ)	19	15	3
Divestments (DIV)	2	1	-
Partnership (Pship)	8	9	2

**3M Company M&A average deal size - value (\$m)**



Source: Financial Deals **DATAMONITOR**

Year	Number of deals	Average deal size (\$m)
2007	19	639
2008	15	-
2009	3	-

Note: Zero deal value indicates transactions with undisclosed deal values

## ADVISOR INFORMATION

3M Company legal advisor ranking by value (\$m)		
Advisor name	Volume	Value (\$m)
Willkie Farr & Gallagher LLP	2	1,200
Freshfields Bruckhaus Deringer LLP	3	-
Hogan & Hartson LLP	1	-
Stikeman Elliott LLP	1	-

3M Company financial advisor ranking by value (\$m)		
Advisor name	Volume	Value (\$m)
Lehman Brothers, Inc.	2	1,200
Goldman, Sachs & Co.	1	857
Altium Capital Limited	1	39
N M Rothschild & Sons Limited	1	39
Sawaya Segalas & Co., LLC	2	-

## TOP DEALS IN 2007 - YTD2009

Target/Partner (Country)	Announcement date	Deal status	Deal Type	Deal value (\$m)
Aearo Technologies, Inc. (United States)	Nov 15, 2007	Completed	Acquisition	1,200
3M - Opticom Priority Control Systems and Canoga Traffic Detection Business (United States)	May 17, 2007	Completed	Private equity	80
E Wood Holdings Plc (United Kingdom)	Apr 30, 2007	Completed	Acquisition	78
Coley Pharmaceutical Group, Inc. (United States)	Jun 11, 2007	Announced	Partnership	20
Meda AB (Sweden)	Jun 18, 2007	Announced	Partnership	20

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